

February 1, 2013

James Miller
16455 Ladona Circle
Huntington Beach, CA 92649

Re: ***Tuna Tales***

Dear James,

Enclosed you'll find your most recent Mainship Sold Boats Report. You'll notice **65 Mainships** were sold in the **4th Quarter of 2012** as follows:

Mainship Yachts Sold By Region:

Southeast: 26 in 4Q 2012

Northeast: 20 in 4Q 2012

Gulf Coast: 2 in 4Q 2012

Midwest: 5 in 4Q 2012

West Coast: 9 in 4Q 2012

International: 3 in 4Q 2012

By Sales Cycle (Time Between Listing & Closing):

35 Mainships Sold within **1-6 Months of Lisitng**

19 Mainships Sold within **7-12 Months of Lisitng**

7 Mainships Sold within **1 - 2 Years of Lisitng**

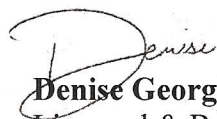
2 Mainships Sold within **2 - 3 Years of Lisitng**

2 Mainships Sold after **3 Years of Lisitng**

Thanks for letting me keep you informed. I love the Mainship product and am here to help if needed. Along with Custom Market Reports, I can also assist with affordable dockage, industry contacts and local knowledge here in California if you ever need that as well.

I strongly believe in working hard and good marketing. I'd love to talk to you if you're considering selling ***Tuna Tales*** in the future.

Kindest regards,



Denise George // Denison California

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Mainship Sold Boat Report - 4Q 2012

Length	Make/Model	Year	Original Price	Listing Date	Sold Price	Sold Date	Location	Sales Cycle
47	Mainship Flybridge	1995	\$168,900	03/12	\$140,000	12/12	Fort Lauderdale, FL	9 Months
43	Mainship Aft Cabin Trawler	2002	\$247,700	06/12	\$221,500	11/12	Portland, CT	5 Months
41	Mainship Grand Salon	1990	\$39,500	04/11	\$37,000	11/12	Tampa, FL	19 Months
41	Mainship Mediterranean Motor Yacht	1989	\$35,900	01/11	\$33,500	11/12	Riverhead, Long Island, NY	22 Months
40	Mainship Expedition	2009	\$299,000	08/12	\$260,000	12/12	Panama City, FL	4 Months
40	Mainship 40 Trawler	2007	\$249,000	05/11	\$198,000	10/12	Chicago, IL	17 Months
40	Mainship Trawler	2007	\$244,000	07/12	\$215,500	10/12	Dania Beach, FL	3 Months
40	Mainship 40 Trawler	2005	\$219,000	08/10	\$195,000	11/12	Seabrook, TX	27 Months
40	Mainship 40 Trawler	2004	\$199,900	08/12	\$180,000	10/12	Naples, FL	2 Months
40	Mainship 400 Trawler	2004	\$219,000	07/12	\$189,000	10/12	Virginia Beach, VA	3 Months
40	Mainship 40 Sedan Bridge MD	1998	\$100,000	04/12	\$94,000	10/12	Chesapeake City, MD	6 Months
40	Mainship 40 Sedan Bridge	1994	\$69,900	09/08	\$60,000	10/12	Erie, PA	49 Months
40	Mainship Sedan bridge my	1994	\$59,500	10/10	\$49,000	12/12	Rosehaven, MD	26 Months
40	Mainship 40 Double Cabin	1987	\$49,900	04/12	\$40,000	10/12	Jacksonville, FL	6 Months
39	Mainship 390 Trawler MD	2001	\$125,000	09/12	\$115,000	10/12	Kent Island, MD	1 Month
39	Mainship 390 Trawler	2000	\$145,000	06/12	\$135,000	10/12	Urbanna, VA	16 Months
39	Mainship 390	2000	\$149,000	05/12	\$140,000	10/12	Greenport, NY	5 Months
39	Mainship 390 Trawler MD	2000	\$115,000	06/12	\$108,500	12/12	Middle River, MD	6 Months
39	Mainship 39'	1999	\$134,900	01/12	\$126,000	10/12	Bradenton, FL	9 Months
39	Mainship 390	1999	\$139,900	10/12	\$114,500	11/12	Wilmington, NC	1 Month
39	Mainship 390 Trawler	1999	\$119,900	04/12	\$105,000	12/12	Deal, MD	8 Months
39	Mainship 390 Fast Trawler	1998	\$129,900	01/12	\$105,500	12/12	Marina del Rey, CA	11 Months
37	Mainship	1996	\$75,000	03/12	\$55,400	10/12	Oxnard, CA	7 Months
37	Mainship Motor	1996	\$97,400	12/11	\$85,000	10/12	Merritt Island, FL	10 Months
36	Mainship 36 Express	1992	\$12,500	11/12	\$6,000	11/12	Miami, FL	0
36	Mainship 36 Express Cruiser	1990	\$28,900	09/12	\$26,500	11/12	Hillsborough County, FL	2 Months
36	Mainship 36 Double Cabin	1987	\$49,900	08/12	\$40,500	12/12	Port Clinton, OH	4 Months
36	Mainship Double Cabin	1987	\$34,500	10/12	\$30,000	10/12	Pittsburg, CA	0
36	Mainship 36 Double Cabin	1985	\$42,500	02/12	\$38,000	11/12	Pensacola, FL	9 Months
34	Mainship 34 Trawler Hardtop	2008	\$180,000	12/11	\$167,000	11/12	Dallas, TX	11 Months
34	Mainship Pilot Sedan	2008	\$164,500	01/08	\$148,000	10/12	Isleton, CA	57 Months
34	Mainship 34 Pilot Sedan	2007	\$173,500	05/12	\$144,500	11/12	Ft Myers, FL	6 Months
34	Mainship 34 Pilot Sedan	2007	\$176,000	07/12	\$160,000	11/12	Georgetown, MD	4 Months
34	Mainship Trawler	2007	\$200,000	08/12	\$190,000	10/12	Poulsbo, WA	2 Months
34	Mainship Pilot 34 Sedan	2007	\$164,900	04/12	\$152,500	11/12	Hampton, VA	7 Months
34	Mainship Trawler Flybridge	2006	\$169,000	04/11	\$150,000	10/12	Sarasota, FL	18 Months
34	Mainship Trawler	2005	\$189,900	11/12	\$175,000	12/12	Annapolis, MD	1 Month
34	Mainship Pilot 34 Sedan	2004	\$129,900	11/11	\$125,000	10/12	Washington, NC	11 Months
34	Mainship Pilot 34	2003	\$97,500	05/12	\$92,500	12/12	Washington, NC	7 Months
34	Mainship 34 Pilot	2002	\$94,900	01/12	\$85,000	10/12	Cape Coral, FL	9 Months
34	Mainship 34 PILOT	2000	\$85,900	06/12	\$65,000	12/12	Seattle, WA	6 Months
34	Mainship Pilot 34	2000	\$99,000	12/11	\$85,000	10/12	New Haven, CT	10 Months
34	Mainship 34 Motor Yacht	1996	\$74,900	08/12	\$70,000	10/12	La Crosse, WI	2 Months
34	Mainship 34 MK III	1985	\$39,900	05/12	\$28,500	12/12	Punta Gorda, FL	7 Months
34	Mainship 34 Series III FB Trawler	1983	\$24,900	10/12	\$20,000	11/12	Long Island, NY	1 Month
34	Mainship MK I Trawler Yacht	1982	\$20,000	02/11	\$15,000	10/12	Pensacola, FL	20 Months
34	Mainship Sedan	1982	\$35,900	06/12	\$32,500	12/12	Channel Islands, CA	6 Months
34	Silverton 34 Mainship	1982	\$58,760	07/12	\$35,458	12/12	BC, Canada	5 Months
34	Mainship 34	1981	\$18,000	04/12	\$14,000	10/12	Baltimore County, MD	6 Months
34	Mainship Flybridge Trawler	1981	\$27,000	09/12	\$26,250	10/12	St. Petersburg, FL	1 Month
34	Mainship Sedan	1978	\$38,000	08/12	\$30,000	11/12	Anacortes, WA	3 Months
31	Mainship 31 Sedan Bridge	1996	\$52,000	11/11	\$48,000	10/12	Georgetown, MD	11 Months
30	Mainship 30 PILOT	2006	\$96,900	06/12	\$88,000	10/12	Palmetto, FL	4 Months
30	Mainship Pilot Sport	2006	\$95,000	05/12	\$90,000	12/12	Punta Gorda, FL	7 Months
30	Mainship 30 Pilot Sedan	2005	\$99,900	09/12	\$91,000	12/12	St. Joseph, MI	3 Months
30	Mainship Pilot 30	2005	\$104,995	11/11	\$99,000	11/12	Cos Cob , CT	12 Months
30	Mainship Pilot 30 II Sedan Rum Runner	2004	\$109,900	03/12	\$94,000	10/12	Ft Myers, FL	7 Months
30	Mainship Pilot 30 Rumrunner II Sedan	2004	\$99,500	07/12	\$80,000	10/12	Deep River, CT	3 Months
30	Mainship 30 Pilot Express	2003	\$72,500	08/12	\$62,950	12/12	Wilmington, CA	4 Months
30	Mainship Pilot 30 Sedan	2003	\$69,000	07/12	\$70,000	12/12	St. Maarten/St. Martin	5 Months
30	Mainship Pilot 30 Sedan	2003	\$93,500	09/12	\$84,700	10/12	Essex, CT	1 Month
30	Mainship Pilot 30-II Sedan	2003	\$79,000	07/12	\$65,000	12/12	St. Maarten/St. Martin	5 Months
30	Mainship Pilot 30	2001	\$52,800	01/12	\$45,000	10/12	Grasonville, MD	9 Months
30	Mainship 30 Pilot Express	2000	\$59,500	08/11	\$55,500	11/12	Louisville, KY	15 Months
30	Mainship Pilot 30	2000	\$64,900	07/12	\$52,500	10/12	Portland, ME	3 Months